

To all NGC State Presidents & all Blue Star/ Gold Star Families Memorial Marker State Chairmen;

Sewah Studios is grateful for the longstanding business relationship they have had with National Garden Clubs, Inc. over the years. However, over the past few years they have been faced with a multitude of unforeseen problems. The workforce across our country is not what it was pre-pandemic. For Sewah to meet the high customer expectations it has become necessary to develop a strong employee base. To recruit and retain top employees it required an increased labor cost of 40%. Rising material and shipping costs caused them to reevaluate their pricing.

Sewah Studios plan a plant expansion to allow a 50% increase in marker production. These things noted, Sewah finds it necessary to implement new price increases based on their cost for materials, labor and shipping expenses per item. Sewah Studios assures National Garden Clubs, Inc. that our price changes are still below their general pricing. The new pricing effective January 1, 2024 is listed. Please share this information to all of your District Directors.

Respectfully,  
Candace Fleming Wells  
NGC Blue Star & Gold Star Families Memorial Marker Chairman

<b><u>BLUE STAR-GOLD STAR</u></b>	<b><u>2023</u></b>	<b><u>2024</u></b>
MARKER W/7' POST	1995	2350
MARKER W/10' POST	2095	2460
BY-WAY	665	750
REPLACEMENT 7' POST	375	375
REPLACEMENT 10' POST	475	475
REFURBISHMENT	1200	1200
REFURBISHMENT/CAP REPAIR	1450	1450
SHIPPING WESTERN STATES	100	300